



Trusted expertise

Pitney Bowes best site strategy for print and document management

Success relies on the ability to adapt quickly to change, the reduction of waste and unnecessary capital investment, the smart use of technology, and expertise you can trust. These resources can be on-site or very nearby. That's why many turn to Pitney Bowes Document Solution Centers to access document services – printing, digital conversion, mailing and fulfillment – conveniently and securely.

With our best site strategy, we can help you:

Consolidate operations. We will evaluate the strengths and weaknesses of your site and streamline operations to work smarter and reduce operational costs.

Reduce your footprint. We'll help you minimize the amount of area devoted to document services to enable you to make the best use of valuable space.

Evaluate and reduce equipment needs. We'll evaluate your inventory and current leasing program, weed out underused or outdated equipment, and help you migrate to new technology.

Easily access our secure network of sites. Pitney Bowes Document Solution Centers has a secure network of regional, national and worldwide centers to service multiple geographic needs. Our Document Solution Centers are located in major U.S. markets, so anywhere you go—we'll be there.

Increase customer service. Your internal customers will enjoy a wider array of services, including access to high quality production resources, custom solutions, and more convenient locations.

Benefit from leading-edge technology. Our web-based solutions and innovative products can help you create better workflow management, higher quality production and more responsive customer service.

Enhance your services

We can help reduce operational costs by consolidating your operations. It will streamline your processes by more effectively managing staff, equipment and supplies for print, reprographics and documents. And we will offer print, mail and enhanced document services for whatever you or your customers need, including:

- High quality, high volume print-on-demand production for color, B&W and wide format
- Variable imaging
- Mailing and fulfillment
- Coding/indexing
- Secure off-site processing
- Local, regional and national processing

The expertise of a market leader. Pitney Bowes Document Solution Centers are a trusted and valuable partner in our customers' businesses, offering an innovative suite of products and services for effective mail, print and document management. As a worldwide leader in mail and document management, we have the resources, support and expertise you need to improve your business processes.

Leading oil and gas producer

Need

- Reduce reprographics spend, both on-site and off-site at all locations
- Increase quality and accountability
- Implement reprographics SLA and reporting process

Approach

- A best site strategy was implemented. Reprographics were moved to an off-site center, reducing on-site equipment and labor
- Additionally, tiered pricing based on summary volumes from the previous locations was implemented

Benefits

- Reduction in real estate, equipment and labor expenses by 20% the first year and 18% in the second year
- Increase in additional services for all of the companies customers
- Seamless transition during the implementation

Global pharmaceutical company

Need

- Reduce real estate footprint as well as costs and liability associated with wide-ranging print operation
- Maintain existing service levels while reducing total cost offprint ownership

Approach

- Implemented best site strategy to transition their on-site print center to an off-site facility

Benefits

- Reduced real estate footprint by 12,000+ sq. feet which amounted to a savings of 22%
- At the same time they were able to expand service offerings and hours of operation, increasing the availability of the center to its customers
- Eliminated fixed monthly costs for equipment and labor